The Gift Card Initiative

THO PENN STATE IFC/PANHELLENIC DANCE MARATHON

The Gift Card Initiative

The Gift Card Initiative (GCI) is an effort by Supply Logistics, Hospitality, and other THON volunteers to ask for and receive gift card donations from now until THON weekend. These gift cards are used to purchase items that we are unable to be get donated.

For instance, last year we used these gift to buy the foam boards for total reveal THON weekend!

GCI has a vital role in lowering THON's internal costs, helping make sure 96¢ of every dollar is donated For The Kids™



Accepted Stores

Greatest Need: Ace

Hardware, Aldi, Amazon, Home Depot, Lowe's, Staples, Visa/MasterCard gift cards, Walmart, Wegmans

DANCE MARATHON

General Need: Dick's

Sporting Goods, Giant, Sam's Club, Target, Walmart, Weis





Step 1: View the Gift Card Initiative on THINK Supply Logistics tab → Gift Card Initiative

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<u>s</u>	For additional resources regarding GCI, see the GCI Resources Folder.
	Below is a list of currently accepted stores based on need:
Ø	Greatest Need:
	- Ace Hardware
•	- Aldi
	- Amazon
	- Home Depot
-	- Lowe's
	- Staples
\bigcirc	- Walmart
.4	- Wegmans
	- Visa
	General Need:
	- Dick's Sporting Goods



<u>Step 2:</u> Scroll Down on the GCI page to see stores other volunteers have already visited.

Sto	ores Already Visited						
	Store Name			City			
	Zip Code			HON Year			
	Zip Code			[#]			
	FILTER VIEW	ALL OF MY SUBMISSIONS	RESET				
	Store Name	Address	City	State	THON Year	Submitted At	View
	Walmart	250 Route 59	Suffern	New York - NY	2020	Oct. 7, 2019, 3:28 p.m.	View
	Target	900 Bergen Town Center	Paramus	New Jersey - NJ	2020	Oct. 7, 2019, 3:20 p.m.	View
	Giant	901 S West End Blvd	Quakertown	Pennsylvania - PA	2020	Oct. 7, 2019, 11:38 a.m.	View

THON[™] PENN STATE IFC/PANHELLENIC DANCE MARATHON

<u>Step 3:</u> Check to see if the store you want to visit has been visited already, if so please <u>do not</u> go again.

Sto	ores Already Visited						
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DANCE MARATHON

Step 4: Call the store

- Ask to speak with a manager about a potential charitable donation
 - ✤ There is a script on THINK: Resources Tab → Fundraising folder
- Explain what THON is and why we are asking for gift cards
- If they say they are interested in making a gift card donation, ask for who you should ask for when you get to the store location
- If they say no, thank them for their time and consideration



- <u>Step 5:</u> Prepare/Print the GCI Letterhead
- Can find this on THINK
 - $\stackrel{\bullet}{\bullet} \text{Resources tab} \rightarrow \text{Fundraising} \\ \text{folder}$
- Change the red text to fit the store
- Print the letterhead in color

The 2024 Penn State IFC/Panhellenic Dance Marathon		
Gift Card Initiative		
(Date		_
Store		
Address}		
To Whom It May Concern: {you can change it, if you have name of manager}		
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Since 1977, the Penn State IFC/Panhellenic Dance Marathon (THON) has raised more than \$218 million to help children in their fight against childhood cancer. THON, the largest student-run phlanthropy in the world, is a yearlong fundraising effort by Penn State students, which culminates in a 46-hour, no sitting, no sleeping dance marathon each February. THON benefits Four Diamonds at the Penn State Health Children's Hospital in Hershey. Pennsylvania, which provides outstanding patient care while continuing to foster innovative childhood cancer research initiatives. Last year, THON raised over 15 million dollars, "For The Kids!"

As a THON volunteer, I assist in procuring in-kind donations that are necessary at all pre-THON events and throughout THON weekend for the Four Diamonds children and their families. Though THON is completely student-run, it would not be made possible without the help of several generous donors. While we are able to obtain a variety of donations, there are still many necessities that we do not receive. Thus, we reach out to the community in hopes of finding local support.

(Store Name) has the opportunity to help make a difference. We rely heavily on gift card donations that allow us to obtain all necessities that we cannot otherwise get donated. I am hoping you would be willing to provide THON with a gift card donation, as these contributions are of immeasurable value to THON. We would greatly appreciate any donation you are able to provide to help us keep THON a growing success. All contributions and in-kind donations are fully tax-exempt. The Federal ID Number is 24-600-376.

On behalf of the more than 16.500 THON volunteers, I would like to thank you for considering our request. We sincerely value the support we have received from {Store Name} in the past and hope to continue working together in support of THON 2024.

If you have any questions about making a donation or about THON in general, please feel free to contact me, (your name), at (your phone number) or (your email). Again, thank you for your consideration and we hope you jon us in the fight against childhood cancer.

"One day we'll dance in celebration. Until then, we dance for a cure."

For The Kids®,

{SIGN NAME HERE}

{Name

Penn State University | Class of (Year)

Major | College

Email | Phone Number}

THON is a student-run philanthropy committed to enhancing the lives of children and families impacted by childhood cancer. Our mission is to provide emotional and financial support, spread awareness and ensure funding for critical research — all in pursuit of a cure.



- Step 6: Go Pick up the Gift Card
- Go to the store to get the gift card
- Wear THON attire
- Bring the printed GCI letterhead to give to the store's representative
- Thank the stores representative!





Be Sure to Register Stores

Step 7: Register all stores you approach, even if they don't donate

Click the purple "+" button in the bottom right corner of the GCI page on THINK

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	- Visa
	General Need:
	- Dick's Sporting Goods
	- Gant
	Turke



What to do with a donated card

- Take the gift card to the THON Office! (227D HUB)
- If you have a receipt please bring it





100% Crediting

All gift cards from the list of accepted can be 100% credited to your Org, IDC, or Committee!

Bring the gift card to the THON office. There will be a QR code that will take you to a crediting form to fill out.



Getting Donations Recap!

Search on THINK to see if your store has already been visited

- 2) Call the store
- 3) Prepare and print the letterhead
- 4) Go to the store for the gift card
- 5) THANK YOU

- GIFT CARDS GIFT CARDS EVERYWHERE Makeameme.org
- 6) Register all stores on THINK
- 7) Turn card and receipt into the THON Office

Other accepted Cards

Donated cards aren't the only cards accepted!

- Cards that are purchased or given as gifts can also be turned in and credited if someone wants
- But getting cards donated is how the vast majority of gift cards are acquired



How Can GCI Help

- You can earn points!
 - Color Wars
 - Spirit Points
 - Race for The Chug
 - Etc.
- Ask your Captains for more specifics about incentives for GCI







Questions? Comments? Concerns?

Contact us at <u>gci@thon.org</u> or in our Teams Channel (coming soon)

